

THE GLOBAL DAY OF GENEROSITY!

Charities, businesses and the public have been doing GOOD STUFF in lots of different ways over the past few years.

There is no "right" way to participate as long as it supports generosity and giving. Fundraise, find volunteers, celebrate impact, say thanks or help spread the word.



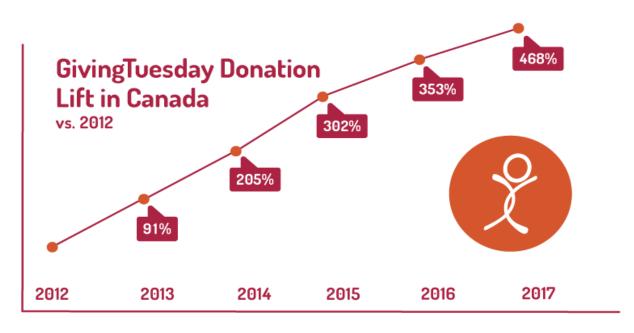
WHAT IS THE IMPACT?





6,000+ charities and businesses participated

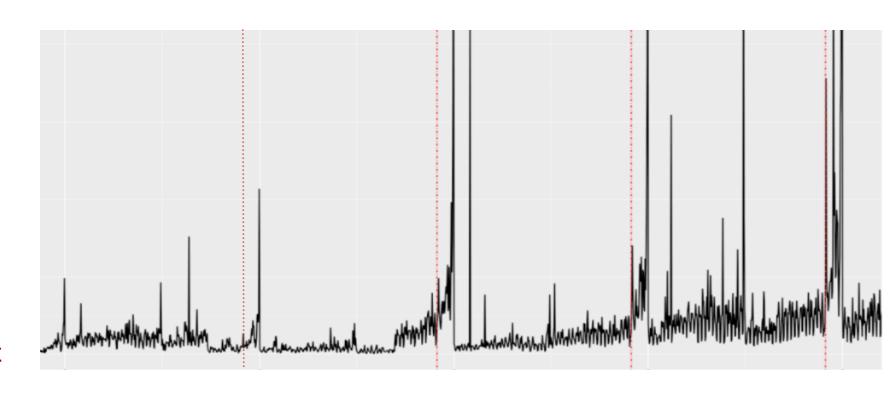
#### IMPACT ON DONATIONS



54% increase

new monthly donation versus 2016 on CanadaHelps \$300+million raised online in USA

- #GivingTuesday US data dive
- Net lift on donations, no corresponding dip
- Becoming the biggest day of the year for fundraising and crowdfunding
- Organizations that participate do better on the day and throughout December



## GIVING MORE THAN (\$)



**157 blood donations** in Waterloo Region



**1,460 hugs** for charity in Halifax



A mountain of toys donated to kids in need in Langley



**4,707 lbs of food** donated in Kitchener



**40 developers** made social good apps in Calgary



**10 bird nest boxes** built in Stanley Park, Vancouver



**1 truck** filled with food & toys in Sherwood Park, Alberta



**9,850** giving pledges made on CanadaHelps



**13 small businesses** gave back in St. Marys, Ontario



**1,650 poutines** sold for charity in Victoria

#### **43 COMMUNITY MOVEMENTS**



**WAYS TO DO GOOD STUFF** 

#### Innovation and creativity







#### Innovation and creativity





#### Partnership and collaboration





OVER \$10k DONATED ON GIVING TUESDAY

#### Matching gifts are very motivating





Happy #GivingTuesdayCa! Today only, \$1=\$2 with @Sobeys matching campaign! Donate online: canadahelps.org/dn/19631



DOUBLE your impact today!

\$1 = \$2 Sobeys is matching all financial donations today up to \$10,000!





OVER \$150k RAISED ON GIVING TUESDAY

Recruit or engage volunteers. Companies and individuals are looking for opportunities to volunteer on and around GivingTuesday.





#### Get creative on social media











#### Organize a blood drive in your organization or community wide





BUILDING CANADA'S NATIONAL PUBLIC CORD BLOOD BANK



#### Say THANK YOU to donors, volunteers, staff or supporters!





Get involved with your local movement! In 2017 local groups rallied across Canada, engaging their communities in creative and inspiring ways.





#### Get involved or start a community movement!







Collective Hearts Burlington



#GivingTuesdayLangley



**Giving Tuesday** Waterloo Region



GivingTuesdayYEG



GivingTuesday YYC



Oakville Cives



SeatoSkyCives















MontréalDonne





GivingTuesdayOkanagarCivingTuesday Ottawa

**Giving Tuesday** Peterborough

GuelphGives

Halifax Gives More

LabourGives

The Gift of SCIENCE

GivingTuesday Vancouver

WestmountCives



**Giving Tuesday Regina** 



GivingTuesday SylvanLakeandArea



GivingTuesday Victoria



Mardi je donne Acadie



Mid Island Gives



MississaugaGives



St. Albert Gives



**TorontoGives** 



WinnipegGives

#### Give the media something to talk about!









## GINGTUESDAY"

DO GOOD STUFF: 3 SIMPLE STEPS!



#### Set a goal

- New donors
- Incremental donations from current donors
- New monthly donors
- New volunteers
- Build awareness or social media reach

Tip: Use SMART goals eg. "500 pairs of socks"

<u>(Specific Measurable Attainable Realistic Timely)</u>





#### Plan an activity

- ☐ Launch your year end appeal
- ☐ Organize a volunteering activity
- Announce and celebrate a success
- ☐ Create a THANK YOU campaign
- Hold an open house
- □ Some of the best campaigns launched weeks before and continued well into the month of December

TIP: GivingTuesday is a great time to try something new. Avoid "Give to us today because it's GivingTuesday"

## Mark November 27<sup>th</sup> in your calendar!





#### **Communicate with your community**

- ✓ Use email, social, phone, or in person meetings.
- ✓ Make sure all your communications drive to a specific action (if you're asking for donations make sure all your messages include your online donation link)
- ✓ Share your GivingTuesday goals and activity to build anticipation and excitement.
- ✓ Ask your supporters to share their stories.
- ✓ Celebrate as a community on November 27<sup>th</sup>!





#GivingTuesday
#GivingTuesdayCa
#UNSELFIE



No matter who you are or where you live, everybody has the capacity to DO GOOD STUFF!



Make sure your organization is part of the action!



# Become an official partner and get resources GivingTuesday.ca



